

ICS-T C\$0.76

Ray Sharma
rays@gmpsecurities.com
(416) 943-6639

James Che jamesc@gmpsecurities.com (416) 943-6664 Mid-day Comment November 14, 2007

BUY

Target: C\$0.95

What's Changed					
		New	Old		
Recommendation	n/c	BUY			
Target	n/c	\$0.95			
Revenue 2007A*	n/c	\$19.7			
Revenue 2008E	n/c	\$23.8			
Revenue 2009E		n/c	\$33.4		
EPS 2007A*		n/c	(\$0.18)		
EPS 2008E	n/c	(\$0.14)			
EPS 2009E		n/c	(\$0.11)		
Share Data			. ,		
Shares – mm (basic 52-week high/low	119.3/119.3 C\$0.77/C\$0.38				
Market capitalization	C\$91				
Enterprise value (m	C\$71				
Net cash	C\$20				
Total projected retur		25%			
Financial Data					
YE Dec 31	07A*	08E	09E		
Revenue (mm)	\$19.7	\$23.8	\$33.4		
P/Revenue	4.6x	3.8x	2.7x		
EV/Revenue	3.6x	3.0x	2.1x		
EPS	(\$0.18)	(\$0.14)	(\$0.11)		
P/E	n/a	n/a	n/a		
* YE Aug					

Intrinsyc Software International Inc.^{1,7}

Announces 4th Soleus Design Win

- Intrinsyc announced its 4th design win for its nextgeneration Soleus platform with Quanta Computer
- We have modeled for an additional design win for F08 and as a result there are no changes to our F08 and F09 estimates of \$23.8 mm and (\$0.14) and \$33.4 mm and (\$0.11)
- We apply a 3.5x P/S multiple to our unchanged F09 revenue estimate of \$33.4 million to arrive at our price objective of \$0.95 and maintain our BUY rating. Our investment thesis continues to be predicated on Intrinsyc's strong management team capturing a significant market opportunity with Soleus within the feature phone handset segment

ANNOUNCES 4TH SOLEUS DESIGN WIN

Yesterday, Intrinsyc announced its fourth design win for its next-generation Soleus platform with Quanta Computer, the World's largest notebook computer manufacturer and leading original design manufacturer for enterprise network systems, home entertainment, mobile communication, automotive electronics and digital home products. In March 2007, Quanta stated that the company will shift its strategy away from cellphones and focus on manufacturing personal-digital-assistants (PDAs) and smartphones. The company shipped approximately 2 million handsets last year with handset unit guidance of 3 mm in 2007. Intrinsyc's stock reacted positively on its new design announcement with a gain of 17% on volume of 700k shares.

The agreement with Quanta is the fourth Soleus design win for the company. Quanta has also retained Intrinsyc for its wireless engineering services to support, development and integration of the Windows Embedded CE OS on the 3G HSDPA mobile device. The expected launch period for the product is Q3 of 2008.



FINANCIAL ESTIMATES

We continue to believe that Intrinsyc is well positioned to capture an eight-figure plus unit volume opportunity from its Soleus product. Recall that Intrinsyc is targeting consumer-oriented feature phones/converged mobile devices. We have modeled for an additional design win for F08 and as a result there are no changes to our F08 and F09 estimates are \$23.8 million and (\$0.14) and \$33.4 million and (\$0.11).

Intrinsyc Software Financial Estimates

	Fiscal 2007			Fiscal 2008E								
	Q1/07	Q2/07	Q3/07	Q4/07	Q1/08	Q2/08	Q3/08	Q4/08				
	Nov-06	Feb-07	May-07	Aug-07	Mar-08	Jun-08	Sep-08	Dec-08	2006	2007	2008E	2009E
Licensing	1.356	0.428	0.499	0.590	0.548	0.666	1.306	2.988	5.038	2.873	5.508	15.720
Service	2.661	4.303	4.477	3.811	3.800	4.300	4.300	4.700	9.889	15.252	17.100	15.390
Products/Other	1.004	0.306	0.135	0.136	0.300	0.300	0.300	0.300	3.732	1.581	1.200	1.500
Revenue	5.021	5.036	5.112	4.536	4.648	5.266	5.906	7.988	18.658	19.706	23.808	32.610
Cost of sales	2.705	2.554	2.464	2.310	2.230	2.518	2.658	3.243	11.318	10.034	10.648	12.762
Gross Profit	2.316	2.482	2.648	2.226	2.418	2.749	3.249	4.745	7.340	9.672	13.160	19.848
Administration	1.124	1.411	1.416	1.269	1.700	1.750	1.800	1.850	5.408	5.219	7.100	7.810
Marketing and sales	1.333	1.697	1.734	1.827	1.825	1.850	1.975	2.150	3.457	6.591	7.800	8.970
Research and development	2.976	3.302	2.953	2.795	3.200	3.300	3.350	3.400	10.970	12.026	13.250	14.575
Amortization	0.179	0.213	0.204	0.226	0.250	0.250	0.250	0.250	1.061	0.821	1.000	1.400
Stock based compensation	0.200	0.210	0.096	0.163	0.225	0.225	0.225	0.225	0.915	0.669	0.900	1.300
Other	0.000	0.002	0.642	0.197	0.000	0.000	0.000	0.000	0.261	0.841	0.000	0.000
Total Oper Costs	5.811	6.834	7.045	6.477	7.200	7.375	7.600	7.875	22.072	26.167	30.050	34.055
Operating Income	(3.495)	(4.351)	(4.397)	(4.251)	(4.783)	(4.626)	(4.351)	(3.130)	(14.732)	(16.495)	(16.890)	(14.207)
Interest expense/(income)	0.028	(0.057)	(0.093)	(0.197)	(0.020)	0.000	0.000	0.000	0.358	(0.319)	(0.020)	(0.500)
Loss on disposal of equipment	0.000	0.000	0.000	0.003	0.000	0.000	0.000	0.000	0.001	0.003	0.000	0.000
Foreign exchange gain/(loss)	(0.250)	(0.175)	0.000	0.000	0.100	0.100	0.100	0.100	0.428	(0.424)	0.400	1.000
Accretion and amortization - long-term debt	0.928	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.744	0.928	0.000	0.000
	0.706	(0.232)	(0.093)	(0.195)	0.080	0.100	0.100	0.100	1.531	0.187	0.380	0.500
Income tax expense/(recovery)	0.057	0.127	0.079	0.053	0.000	0.000	0.000	0.000	0.131	0.316	0.000	0.000
Net Income	(4.259)	(4.247)	(4.383)	(4.110)	(4.863)	(4.726)	(4.451)	(3.230)	(16.393)	(16.998)	(17.270)	(14.707)
EPS - Basic	(0.05)	(0.05)	(0.05)	(0.03)	(0.04)	(0.04)	(0.04)	(0.03)	(0.24)	(0.18)	(0.14)	(0.12)
Number of Shares - Basic	83.04	83.04	91.02	119.26	120.26	121.26	122.26	123.26	67.62	94.18	121.76	127.26

Source: Company reports and GMP Securities

RECOMMENDATION

We apply a 3.5x P/S multiple to our unchanged F09 revenue estimate of \$33.4 million to arrive at our price objective of \$0.95 and maintain our BUY rating. Our investment thesis continues to be predicated on Intrinsyc's strong management team capturing a significant market opportunity with Soleus within the feature phone handset segment.



Ray Sharma rays@gmpsecurities.com (416) 943-6639

1 GMP Securities L.P. has, within the previous 12 months, provided paid investment banking services or acted as underwriter to the issuer. ² GMP Securities L.P. is a market maker for the securities of the issuer.

³ non-voting

⁴ subordinate-voting

⁵ restricted-voting

⁶ multiple-voting

⁷ The analyst who prepared this report has viewed the material operations of this issuer.

⁸ The analyst who prepared this research report owns this issuer's securities.

9 limited voting

¹⁰ GMP Securities L.P. owns 1% or more of this issuer's securities.

The information contained in this report is drawn from sources believed to be reliable but the accuracy or completeness of the information is not guaranteed, nor in providing it does GMP Securities L.P. ("GMP") assume any responsibility or liability whatsoever. Information on which this report is based is available upon request. This report is not to be construed as an offer to sell or a solicitation of an offer to buy any securities. GMP and/or affiliated companies or persons may participate in an underwriting of, have a position in, or make a market in, the securities mentioned herein, including options, futures or other derivative instruments thereon, and may, as principal or agent, buy and sell such products. Griffiths McBurney Corp., an affiliate of GMP, accepts responsibility for the contents of this research subject to the foregoing. US clients wishing to effect transactions in any security referred to herein should do so through Griffiths McBurney Corp. GMP will provide upon request a statement of its financial condition and a list of the names of its directors and senior officers. © GMP. All rights reserved. Reproduction in whole or in part without permission is prohibited. 145 King Street West, Suite 300 Toronto, Ontario M5H 1J8 Tel: (416) 367-8600; Fax: (416) 943-6134.

Each research analyst and associate research analyst who authored this document and whose name appears herein certifies that (1) the recommendations and opinions expressed in the research report accurately reflect their personal views about any and all of the securities or issuers discussed herein that are within their coverage universe and (2) no part of their compensation was, is or will be, directly or indirectly, related to the provision of specific recommendations or views expressed herein.

GMP Analysts are compensated competitively based on several criteria, including performance assessment criteria based on quality of research. The Analyst compensation pool is comprised of several revenue sources, including, sales and trading and investment banking.

GMP policies do not allow the issuer to pay any expenses associated with a visit to its material operations by the Analyst.

GMP Securities L.P. prohibits any director, officer, employee or Canadian agent of GMP from holding any office in publicly traded companies or any office in private companies in the financial services industry.

All relevant disclosures required by Policy 11 may be obtained by calling your Investment Advisor. GMP's recommendation statistics and research dissemination policies can be obtained at www.gmpsecurities.com or by calling your investment advisor.

The GMP research recommendation structure consists of the following categories:

FOCUS BUY. Small cap stocks (defined as stocks with less than \$500 million market capitalization) in this category have a total return potential (including dividends payable) of greater than 25% and large cap stocks a greater than 20% total return potential, as well as superior qualitative and timing characteristics. BUY. These stocks will have 15% or greater (small cap) or 10% or greater (large cap) total return potential.

HOLD. Small cap stocks ranked Hold will have a total return potential of 0% to 15%; large cap stocks ranked Hold will have a total return potential of 0 to 10%. REDUCE. Companies ranked Reduce have a negative potential total return.

FOCUS REDUCE. Companies ranked Focus Reduce have a significant negative potential total return and materially compromised qualitative and timing characteristics.

Note: Analysts have discretion within 500 basis points of the upper and lower limit of each rating to maintain the recommendation.